

## ELAINE

20s Elaine really doesn't mean to be so patronizing, but Jessie seems from another world, the world of her gran. She wears clinical whites. You feel as if you could cut yourself on that dress.

**Elaine**            *(a little confused)* Right-t. SO. Let's just pop yourself down on that-t, my love, make you comfy. *(On autopilot she produces a pink business card)* I'm Elaine from the Craven Health Spa-a... *(She offers Ruth the card)* There's my card.

**Ruth**            I've already got one.

**Elaine**            Lovely. What I'm going to be doing for the television is a little basic T-Zone and A-Zone. Have you ever had that done before?

**Ruth**            No.

**Elaine**            Oh, You'll love it. 'Cause you're the lady – wasn't it the organizer, Chris, wasn't she telling me they were all going to do it and you weren't and then you suddenly changed your mind at the last minute? Is that right?

*Ruth doesn't reply*

Suddenly got the confidence up! It's funny how that happens, isn't it? You know, a lot of ladies find that when they've had our "Dead Sea Salt Treatment", they get this *(gesturing loosely)* inner kind of – "Wha"? to do things!